

Vantage Point

Your Partner in Agri Business • An AgVantage® Software, Inc. Electronic Publication • 877-282-6353 • www.agvantage.com

APRIL, 2017

INDEX

- Customer Call Lookup.....p. 4
- New Message Board.....p. 5
- New Software Releases/Features Coming Soon.. p.6-8

CONFERENCE UPDATES: EXECUTIVE CONFERENCE & 32ND NATIONAL CONFERENCE



Lori Campbell
Conference Manager
loric@agvantage.com



We had excellent attendance at our 10th Executive Conference, held in Fort Myers this past month. It was great to reconnect with many of our customers! Our next Executive Conference will be held in February or March of 2019.

Our panel of General Managers: Keith DeVoe, (speaking at left) David Rischmueller, Harold Cooper, and Frank McDowell all did an excellent job of telling about their management styles and how they've built a sustainable Agribusiness at each of their cooperatives.



"Great info and good networking event."



Alicia Streich of United Ag Cooperative presented eAgVantage Financials with Kristin Ehlen at right. The palm trees outside our meeting room windows were a nice addition!



Jamie Pratt of Legacy Farmers Cooperative talked about how they use the CRM software program in their business.



Heather Hall of Ursa Farmers Cooperative presented Edge Grain along with Jerome Sprecher.

(continued from previous page)



Dinner Cruise: Cecilia & Ron Harrison, Sunrise Cooperative



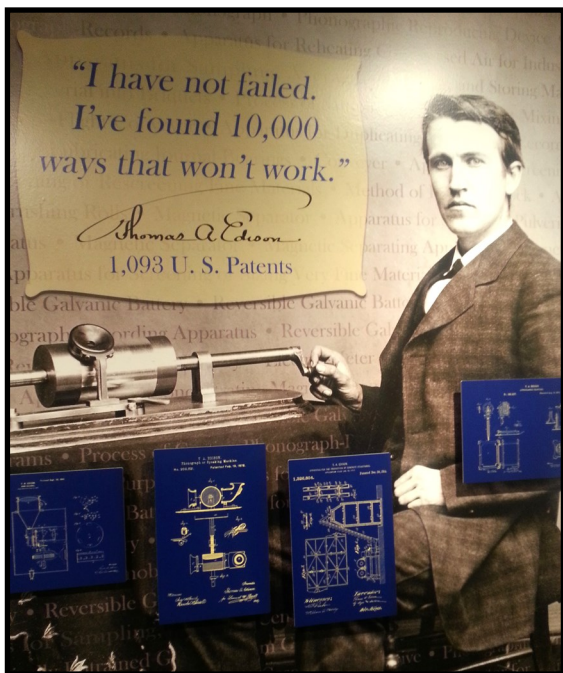
Welcome Reception



Dinner Cruise:
(left to right)
Brad Murison,
Martin Wachtel
& Nikki Murison, Central
Washington Grain Growers



Edison/Ford Estates Tour and Lunch—Beth Hehman smiling at right, Randy Hehman of Premier Companies is to her right.

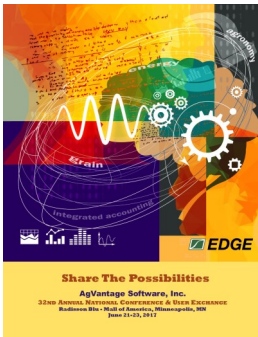


Edison/Ford Estates—Museum



Early Morning Pre-conference Shelling Trip to Sanibel Island: Melissa & Matt Ashbrook, Jamie & Christina McCorkle, Martin Wachtel, Karen & Jon Larsell, Carol & Chuck Bohanon, Lori Campbell, Brad & Nikki Murison, David & Lynette Rischmueller, and Andy & Joanna Jones. Our group was treated to a beautiful sunrise...see photo above.

(continued from previous page)



32ND Annual National Conference & User Exchange June 21-23, 2017 Radisson Blu—Mall of America

Things are going very well and we are excited to be offering our 32nd Annual National Conference. We have a great lineup of sessions taught by customers, our staff, our sponsors and our motivational speakers. New this year, on Friday morning, we've hired area speakers to teach some special sessions on management, training, and your company's influence on the communities you live in. We are also offering tons of new networking opportunities. We look forward to having you join us!

- **AgVantage Mentoring Program 2017 Launch** – *Michelle Blomberg*
- **The next phase of Edge: Grain, CRM, Agronomy, Accounts Payable & Energy, Dispatching & Mapping and Customer Experiences** – *Heather Hall, Ursa Farmers Cooperative; Ron Harrison, Sunrise Cooperative; Jamie Pratt, Legacy Farmers Cooperative*
- **Using AgVantage – Getting the Seed Credits You Deserve** – *Randy Fry, Ceres Solutions*
- **Implementing AgVantage Software from a Customer Perspective** – *Sean Breslin, Federation Coop*
- **Interpreting USDA Crop Reports to Benefit Your Employees & Customers** – *Dan Uttech, New Vision Co-op*
- **IT Social Engineering & Current Trends in Cyber Crime** – *Alex Becker, CliftonLarsonAllen LLP*
- **Wednesday Keynote: Wolves Can't Fly!** – *Dan Meers, Motivational Speaker, NFL Mascot*
- **Thursday Keynote: Everyday Hero** – *Amy Dee, Professional Speaker/Author*
- **Amy's Thursday Morning Session: Stop. Think. Respond. How To Deal With Stress & Change**
- **ACT – AgVantage Connecting through Technology** – *A New Networking Event to be held on Thursday*
- **Friday Workshops** - Customer Engagement – What's Your Role In The Community?, Smoothing Transitions for New Employees, Workforce Engagement – Building a Team That Delights Your Customers, and Demystifying Training.
- The conference offers you a chance to participate in future software development by participating in the **Customer Driven Development** sessions.

Internet registration, hotel guest rooms and the conference brochure are all available on www.agvantage.com. The conference brochures will be mailed the last week of April.

The conference app will be launched on May 1st for both the Android and Apple app store. Our support staff has begun getting ready and everyone in our office is starting to count down the days until the conference! Will there be a skit this year? I haven't heard anything, but then maybe Michelle is keeping it a secret?



Five Reasons To Register Today:

1. Early Bird Special - You will save \$100 off of your registration fee. (expires on 5/24/17)
2. You will get all of the sessions that you want by registering early.
3. With 90 sessions to choose from - It is the best and most extensive software conference in the Agribusiness industry!
4. You will qualify for the "buy 4 registrations, get 1 free" program. Another \$595 in savings! (expires on 5/24/17)
5. Conference attendees receive discounts on AgVantage Software purchased by the end of July.

Conference information & registration are both available at www.agvantage.com
We hope to see you in June!



NEW!!! CUSTOMER CALL LOOKUP
JASON SCHNEIDER, CUSTOMER SERVICES REPRESENTATIVE
& ELISE MUSALL, DISPATCHER
SUPPORT@AGVANTAGE.COM




There is a new way for you, the customer, to view active calls that you and your company have open with AgVantage.

Simply go to our website (www.agvantage.com), click on the **Support Menu**, then select **Account Information**. Sign in after clicking on the **View Account Information** link to view your AgVantage Account Information and select the **Call Tracking Button**.

With **Call Tracking**, you have the ability to see all of your open calls in our system and view details about calls including: call number, product, abstract (a short description of what the call is about), the name of who called it in, the date the call was opened, the last time the call was updated, and the queue to which it currently resides in. There are also tools to filter the results by date and by product.

If you need more description as to what each field means, there is a **“More Info”** button at the bottom which opens a help menu/legend that defines what each value means. This should give you some useful information at your fingertips to help describe the status of your call with AgVantage and at what point in the support process it is in. You will, however, need a username and password to log in and view your Account Information and Call Tracking. If you are unsure whether you have access to this or not, please contact support at (877) 282-6353 or at support@agvantage.com.



107 WOOD LAKE DR SE
ROCHESTER MN 55904

Call List

[Menu](#)

Start Date: End Date: Product: *ALL [Refresh](#) [Reset](#)

Call Number	Product	Call Abstract	Type	Date Opened	Last Updated	Queue
385521	CONTRACTS	Able to enter qty and unit price when rolling pp back to pp	PE	06/08/2016	2017-03-02 @ 17:07:43	SUPPORT
395060	CARDTROL	need to add the rest of the account fields to the maintain card opt	PE	10/31/2016	2017-01-17 @ 15:33:18	DEVELOPMENT
397192	EAGV REPORTS	Sales by Dept-merge doubles data when multi locations on invoice	PD	12/07/2016	2017-03-25 @ 08:00:51	TESTING
398099	ENERGY	question on fuel tax reporting	90	12/23/2016	2017-02-24 @ 13:08:32	SUPPORT
402039	CLIENT ACCESS	email re: Can't find where positive pay file went	90	02/21/2017	2017-02-23 @ 17:13:50	SUPPORT
403201	PCENERGY	Change to not download transfer customers	PE	03/09/2017	2017-03-21 @ 15:54:25	DEVELOPMENT
403458	EAGV EPAYMENTS	email re: Payflow integration upgrade information - PayPal	90	03/15/2017	2017-03-15 @ 11:12:20	NEW CALLS
403962	PCENERGY	Email: uploading, driver problem	CD	03/22/2017	2017-03-24 @ 08:05:54	NEW CALLS
404113	CI	Emial--cannot enter orders for 2 diff products	CD	03/24/2017	2017-03-24 @ 15:50:01	NEW CALLS

[View Adobe® Acrobat® report](#)

[More Info](#)

[Contact AGVANTAGE SOFTWARE, INC](#)

New Message Board

Jason Schneider, Customer Services Representative

We are happy to announce that we have released a BRAND NEW message board. You can get to it the same way you always have, or through our website under the **Support Menu**. It has a new, refreshing look along with some new and improved features.

Notifications are working well! To receive notifications, enter the package and select the green 'plus' sign in the upper right hand corner and select 'Notify'. You will then be subscribed to receive updates on any new posts for that package. Notifications can be set in your profile to notify you instantly, daily, or weekly - you choose how often you want to be notified.

Search has been improved! There is a new Search feature in the black Menu bar at the top. This will allow you to search for a key word or call number found in any topic line or comment – it's simple and easy to use! Existing Users - Any existing user that has signed into the message board within the last calendar year (Jan. 2016) will not have to do anything to access the new message board and their notifications will carry over as well. If you have not signed into the message board within the last calendar year, you will need to create a new profile using the 'Register' button on the login page and set new notifications per each package.

We feel that this new message board solves all of the problems with the previous version while giving you a clean, modern look. If you have any questions on the new message board, please contact Support.

AgVantage Software, Inc

Home Help Search Profile My Messages Logout

AgVantage
Software

New Search Button

jschneider
Profile
Forum Profile
Recent Unread Topics
Updated Topics

AgVantage Software, Inc

Version 8		Unread Posts
	Accounts Payable	4 Posts 4 Topics Last post by valeriea in AP End of Year Report - ... on March 22, 2017, 04:18:36 pm
	Accounts Receivable	20 Posts 20 Topics Last post by kristiw in Call# 374605 - Yearly Sa... on March 15, 2017, 08:28:08 am
	Agronomy	3 Posts 3 Topics Last post by terris in EdgeAg-add crop select, ... on March 28, 2017, 08:19:38 am
	AgVantage PC Energy	16 Posts 16 Topics Last post by Dawn K in PCDis-Move buttons to to... on Today at 10:35:35 am
	AgVantage PC Grain Scale, Agronomy, Invoicing & Seed	7 Posts 7 Topics Last post by kristiw in PCINV Call# 403056 - Pay... on April 04, 2017, 03:17:35 pm
	Container Tracking	4 Posts 4 Topics Last post by daveh in Testing Notifications IV on March 09, 2017, 03:03:09 pm
	Counter Invoicing	12 Posts 12 Topics Last post by kristiw in Call# 403104 - 4 Sided L... on March 28, 2017, 01:20:46 pm
	e-AgVantage	22 Posts 22 Topics Last post by Dawnn in Sales by Dept-AR merge n... on Today at 07:51:41 am
	e-Documents (emailing Invoices, Stmt, etc)	2 Posts 2 Topics Last post by Dawnn in AR statement setup will ... on March 24, 2017, 02:46:10 pm

Green icon means there are new updates



AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

BONNIE FOHRMAN
Vice President, Programming bonnief@agvantage.com



AgVantage Software—New Releases for Version 8

See our Message Board for many Product Enhancements continuously available.

Edge

- Added links from Edge to go to eAgVantage under Management Tools (403323)

Edge Agronomy

- Added field boundaries to Spray Application Report (402297)
- Added crop selection, ability to delete item and show item (403127)

Edge Accounts Payable

- Auto update AR Deposit to Edge Bank Reconciliation (402356)
- Bank Reconciliation Group added option to add multiple GL's (403106)
- Bank Reconciliation – “pull” tab look at all GL numbers assigned to U2RECGRP file (403108)

Edge CMS (Call Management System)

- Call information/tracking available to customers (392298)
- Added escalations based on settings (370905)
- Added notes field for prospects (393903)
- Added a note/sticky to the customer profile (393909)
- New custom fields in the customer profile (394067)

Edge Dispatching & Mapping

- Added a check box on the call to show that it is COD but it can be changed (388305)
- Added search function to the call grid (395522)
- Now prints tank description or sequence number on the call from dispatching (398292)
- Added the search function to the dispatch grid (401054)

Edge Energy

- Replaced action button with Edit, Email, Delete, also add double click feature (399408)
- Added tank purchases date and price to the tank information tab (400457)

Edge Grain

- Advances Report (purchases) (344443)
- Storage Prepayment Information Report (344445)
- Average Grades for a Selected Date Range (344453)
- Prints Warehouse Receipts (documents) (344474)
- Intention Contracts Report (purchases) (344491)
- Contract Valuations Report & Merge (380573)

AgVantage
EDGE

The Evolution of AgVantage Software



continued on next page

(continued from previous page)

- Inventory Valuation Report & Merge (380574)
- Unpriced Delivered Grain Report & Merge (380575)
- Shipments In-Transit Report & Merge (380576)
- Unposted Discounts Report & Merge (380578)
- Minimum Price Contracts Report (380587)
- Settlements Report (380588)
- Forms Processing Menu Path (381651)
- New Report – Unsigned Purchase Contracts (389203)
- Today's Loads by Load Number – Detail or Total (383821)
- Unpriced Contracts by Pricing Date (393833)
- Daily Summary of Grain Settlement Checks (393914)
- Added drop downs for captured month/year (403761)



Edge Inventory

- Added Edge inventory button for Inventory Reports (399998)

Edge Seed

- Purchases by Customer comparing years (382952)
- Use Seed Partner file for Edge Sales report (402754)

Accounts Receivable

- CDD Create Items in a new location make the department and fine line code blank (386901)
- Ability to run an Aging by location (371267)
- If you are doing a return invoice print the word return on the invoice (385093)
- Department listing now sorts in numerical order (394731)
- Added the department number to the fine line code file for Seed (401821)
- Change assets to go by A/R batch instead of general ledger merge (401940)
- Show only active items on the Item Listing (403238)
- When a customer is marked as 'Cash Only' only allow tran 1 in counter (399787)

Authority

- Added authority to Add/Change Patr/Div/Int Tax Information option (399761)
- Customer Balance Lookup only display F17 patronage lookup if they have authority (400894)
- Settlement Recap Report add to Edge Admin authorities (402976)

Energy

- On the Tank Maintenance Screen added a field for the lease contract number (368855)
- Added fields for year the tank was bought and price on the tank maintenance (396280)

Grain

- Transfer Loads – Prompt for Posting Dates (197454)
- Settled Checkoff Report added a recap by state (349046)
- End of Month reports – User friendly error message if running 2 at the same time (395578)
- Multiple crops now are included in the MN Liens CNS import (397096)
- Direct Print Tickets changed word weigher to tester (401961)

Interface

- Emery Jensen hardware interface for importing invoice detail (378023)
- AgSync Interface (400612)
- Close Lot function now asks for a Close Lots through Month and Year (399127)
- Pinnacle now allows a pay type to use the invoice location (401498)

continued on next page

(continued from previous page)

Payroll

- Ability to set up default work codes for ETA (400981)

Patronage

- CDD Void a Current Year Distribution and Prior Year (333260)
- Grain Payments – Encrypt the social security number and use IRS name (400985)

Seed

- Way to clear filters and show all sales (402752)

eAgVantage Energy

- Do not show the back button after the order has been completed (391372)

AgVantage Software—New Releases Coming Soon**Edge Energy**

- Customer Delivery Activity (339391)
- Tanks that need to be painted (339535)

Edge Grain

- Daily Position Report (404497)
- Long and Short Report (404498)
- Horizontal Reports (404499)
- Market Position Report (404500)

Edge Item Portal

- Item Maintenance
- Inventory Views with drill down to invoice level, displaying the entire invoice, AP, Sales/Work Orders, Adjustments, PO's
- View of customers orders - Feed orders not mixed yet and Unapproved Agronomy Plans
- Prepay/Booking
- Item Types to pull in additional item information - Grain Products file, Agronomy Files, Hazardous files

Accounts Receivable

- Ability to print cash transactions on a customer's statement (376224)

Energy

- File for run outs and a report (351816)

Interface

- Payment interface to scan in payment amounts (361353)

AgVantagePC Energy

- Inventory on the truck needs to load the transfer item number (397084)
- Ability to substitute products on the truck and roll up into one inventory (402158)
- Change to not download transfer customers (403201)
- Show all of the Item Description (403728)
- Have multiple sales tax codes on multiple items when using tax on tax (404149)
- Ability to delete a ticket (404336)